

# LEGACY FARMLAND

## **TAX DEFERRED FARMLAND CONTRIBUTION FUND**

#### **DIFFERENTIATING ESTATE PLANNING TOOL**

- Ability to offer an innovative and powerful solution to maximize estate assets
- Can be used as an alternative to 1031 exchange to defer capital gains
- Greater means of preserving the family legacy

### **IMPROVED CONTROL & FLEXIBILITY OF A FARMLAND ASSET**

- Ideal divestiture option for appreciated physical assets
- Fund Units provide for individual liquidity, transferability and gifting
- Control over tax deferral and capital gain events means the value of the contribution is often greater than if the asset was sold and the after-tax proceeds were reinvested







## **FARMLAND LEGACY PLANNING WITH OPTIMAL CLIENT BENEFITS**

**ESTATE PLANNING** 

Unit ownership won't trigger capital gains & leaves the estate intact, with the flexibility to gift, bequest, or liquidate in flexible increments.

LIQUIDITY

Unit holders have access to liquidity after the 1-year contribution period has expired; access that doesn't require the sale of the asset.

CONTROL

Contributors can retain control over tenant decisions to continue farming the land, and/or repurchase the farm in the future.

**REVENUE DIVERSITY** 

Retaining unit ownership in a broad portfolio of farmland results in the ability to take advantage of future revenue sources derived from the entire portfolio - like wind, solar, wetlands, easements, mineral rights, etc.

INVESTMENT SECURITY

Unit holders immediately diversify their holdings, insulating against indirect factors & expenses that are often outside of an individual landowner's control.

**MANAGEMENT** 

Professional farm managers maximize returns with proper lease structures and oversight, discounts, capital improvements & progressive partnerships.



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